

# VALDEZ MUSEUM & HISTORICAL ARCHIVE ASSOCIATION, IN

## Statement of Activity Comparison

January 1 - November 7, 2023

	TOTAL			
	JAN 1 - NOV 7, 2023	JAN 1 - NOV 7, 2022 (PY)	CHANGE	% CHANGE
<b>Revenue</b>				
4200 Grants				
8006 State of Alaska		35,280.00	-35,280.00	-100.00 %
8032 4110 City of Valdez	535,000.00	490,000.00	45,000.00	9.18 %
8033 Foundation	5,117.69	4,000.00	1,117.69	27.94 %
<b>Total 4200 Grants</b>	<b>540,117.69</b>	<b>529,280.00</b>	<b>10,837.69</b>	<b>2.05 %</b>
8003 Fund Development				
4030 Donations Income				
8001 Restricted		5,000.00	-5,000.00	-100.00 %
8002 Unrestricted	1,568.17	5,483.14	-3,914.97	-71.40 %
8062 6145 In-Kind Income	9,646.00	13,184.25	-3,538.25	-26.84 %
<b>Total 4030 Donations Income</b>	<b>11,214.17</b>	<b>23,667.39</b>	<b>-12,453.22</b>	<b>-52.62 %</b>
8004 Corporate Sponsorship	8,350.00	10,450.00	-2,100.00	-20.10 %
8021 Annual Appeal	4,125.00	3,968.03	156.97	3.96 %
8022 Raffle	2,000.00	4,000.00	-2,000.00	-50.00 %
8060 Roadhouse Dinner	23,890.00	18,669.05	5,220.95	27.97 %
8061 Membership	7,370.00	10,475.00	-3,105.00	-29.64 %
8152 Fundraising				
8023 Designated	25.00		25.00	
<b>Total 8152 Fundraising</b>	<b>25.00</b>		<b>25.00</b>	
<b>Total 8003 Fund Development</b>	<b>56,974.17</b>	<b>71,229.47</b>	<b>-14,255.30</b>	<b>-20.01 %</b>
8008 Miscellaneous Income		0.00	0.00	
8011 Freight paid by customer	2,049.10	1,997.75	51.35	2.57 %
8024 Earned Revenue				
4110 Shipping and Delivery Income	13.00	63.90	-50.90	-79.66 %
4120 Museum Fees				
4126 Other		13.50	-13.50	-100.00 %
80011 Presenter & Guide Income	19,845.00	7,550.00	12,295.00	162.85 %
8009 Admission Fees - Tour/Bulk	46,186.00	41,221.00	4,965.00	12.04 %
8010 Archival Fees	1,960.00	695.00	1,265.00	182.01 %
8026 Admissions - General	89,361.00	64,510.00	24,851.00	38.52 %
8159 Space Rental	2,000.00	2,100.00	-100.00	-4.76 %
<b>Total 4120 Museum Fees</b>	<b>159,352.00</b>	<b>116,089.50</b>	<b>43,262.50</b>	<b>37.27 %</b>
48600 Service Sales				
486001 Shipping	74.05	467.00	-392.95	-84.14 %
Admissions - General		0.00	0.00	
Memberships	180.00		180.00	
Services	240.35	381.01	-140.66	-36.92 %
<b>Total 48600 Service Sales</b>	<b>494.40</b>	<b>848.01</b>	<b>-353.61</b>	<b>-41.70 %</b>

# VALDEZ MUSEUM & HISTORICAL ARCHIVE ASSOCIATION, IN

## Statement of Activity Comparison

January 1 - November 7, 2023

	TOTAL			
	JAN 1 - NOV 7, 2023	JAN 1 - NOV 7, 2022 (PY)	CHANGE	% CHANGE
8025 Program Fees	39.00	95.00	-56.00	-58.95 %
8025.1 Enrollment Fees	780.00	260.00	520.00	200.00 %
<b>Total 8025 Program Fees</b>	<b>819.00</b>	<b>355.00</b>	<b>464.00</b>	<b>130.70 %</b>
8027 Store Sales		-16.89	16.89	100.00 %
8012 Cards	61.79	315.10	-253.31	-80.39 %
8013 Books	5,715.84	8,217.10	-2,501.26	-30.44 %
8014 Childrens Books	1,113.46	2,510.88	-1,397.42	-55.65 %
8015 Gallery Sales	9,907.53	11,362.01	-1,454.48	-12.80 %
8017 Other Items	387.50	199.25	188.25	94.48 %
8029 Fundraising	450.00	1,640.00	-1,190.00	-72.56 %
8063 Copies/Fax	27.50	1.00	26.50	2,650.00 %
8064 Galley Sales	0.00		0.00	
8164 Miscellaneous	1,003.00	1,207.30	-204.30	-16.92 %
8165 Audio/Video	1,279.30	1,919.80	-640.50	-33.36 %
8166 Post Cards	280.25	323.25	-43.00	-13.30 %
8167 Plush/Puppets	2,826.98	3,857.25	-1,030.27	-26.71 %
Art	350.00	222.00	128.00	57.66 %
Art Supplies	207.00	740.44	-533.44	-72.04 %
Body & Bath Products	1,454.50	1,924.45	-469.95	-24.42 %
Bookmark		40.50	-40.50	-100.00 %
Candy	1,111.95	2,106.05	-994.10	-47.20 %
Childrens Toys	2,741.05	3,197.65	-456.60	-14.28 %
Clothing	568.90	1,941.65	-1,372.75	-70.70 %
Discount Income	-161.44	-569.48	408.04	71.65 %
Customer Refund		20.80	-20.80	-100.00 %
<b>Total Discount Income</b>	<b>-161.44</b>	<b>-548.68</b>	<b>387.24</b>	<b>70.58 %</b>
Dog Toys& Treats	62.00	134.00	-72.00	-53.73 %
Dolls	20.00	68.00	-48.00	-70.59 %
Food	1,603.00	2,241.13	-638.13	-28.47 %
Gold Vials		103.50	-103.50	-100.00 %
Jewelry	4,333.50	7,094.45	-2,760.95	-38.92 %
Key Chain	91.50	360.00	-268.50	-74.58 %
Kitchen Items	1,470.00	2,016.50	-546.50	-27.10 %
Towel	168.00		168.00	
<b>Total Kitchen Items</b>	<b>1,638.00</b>	<b>2,016.50</b>	<b>-378.50</b>	<b>-18.77 %</b>
Magnet	1,222.00	701.50	520.50	74.20 %
Maps	30.00	60.00	-30.00	-50.00 %
Moosey Chews	264.00	260.00	4.00	1.54 %
Mugs	252.00	66.00	186.00	281.82 %
Ornament	826.00	1,009.00	-183.00	-18.14 %

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	TOTAL				
	JAN 1 - NOV 7, 2023	JAN 1 - NOV 7, 2022 (PY)	CHANGE	% CHANGE	
Playing cards	366.00	258.00	108.00	41.86 %	
Plush	100.00	270.00	-170.00	-62.96 %	
Print		60.00	-60.00	-100.00 %	
Sales of Product Income	919.91	1,171.22	-251.31	-21.46 %	
Scarves		140.00	-140.00	-100.00 %	
Seeds	360.00	468.00	-108.00	-23.08 %	
Stickers	548.50	927.00	-378.50	-40.83 %	
Suncatcher		750.00	-750.00	-100.00 %	
Tote Bag	120.00	47.00	73.00	155.32 %	
Ulu	813.00	930.00	-117.00	-12.58 %	
Umbrella	20.00	110.00	-90.00	-81.82 %	
Zipper Pulls	1,232.00	1,463.00	-231.00	-15.79 %	
<b>Total 8027 Store Sales</b>	<b>44,146.52</b>	<b>61,868.41</b>	<b>-17,721.89</b>	<b>-28.64 %</b>	
<b>Total 8024 Earned Revenue</b>	<b>204,824.92</b>	<b>179,224.82</b>	<b>25,600.10</b>	<b>14.28 %</b>	
8501 7015 Interest Income	198.32	15.53	182.79	1,177.01 %	
Phyllis Irish Memorial Fund CD		273.82	-273.82	-100.00 %	
<b>Total 8501 7015 Interest Income</b>	<b>198.32</b>	<b>289.35</b>	<b>-91.03</b>	<b>-31.46 %</b>	
<b>Total Revenue</b>	<b>\$804,164.20</b>	<b>\$782,021.39</b>	<b>\$22,142.81</b>	<b>2.83 %</b>	
Cost of Goods Sold					
8101 Cost of Goods Sold	16,973.81	24,814.23	-7,840.42	-31.60 %	
8102 Gallery Commission	6,653.12	7,273.87	-620.75	-8.53 %	
<b>Total Cost of Goods Sold</b>	<b>\$23,626.93</b>	<b>\$32,088.10</b>	<b>\$ -8,461.17</b>	<b>-26.37 %</b>	
<b>GROSS PROFIT</b>	<b>\$780,537.27</b>	<b>\$749,933.29</b>	<b>\$30,603.98</b>	<b>4.08 %</b>	
Expenditures					
6185 Insurance					
8137 Liability Insurance	32,572.00	26,378.00	6,194.00	23.48 %	
<b>Total 6185 Insurance</b>	<b>32,572.00</b>	<b>26,378.00</b>	<b>6,194.00</b>	<b>23.48 %</b>	
8036 Fundraising Expenses	10,255.89	17,932.94	-7,677.05	-42.81 %	
8036.1 Membership	1,341.59	1,763.79	-422.20	-23.94 %	
8037 IT Services	9,974.70	13,689.07	-3,714.37	-27.13 %	
8039 Education	743.27	1,552.09	-808.82	-52.11 %	
8040 Collections					
8042 Collections Supplies	421.49	1,284.10	-862.61	-67.18 %	
8043 Acquisitions	26.00	19.00	7.00	36.84 %	
8043.1 Intern		7,400.00	-7,400.00	-100.00 %	
<b>Total 8040 Collections</b>	<b>447.49</b>	<b>8,703.10</b>	<b>-8,255.61</b>	<b>-94.86 %</b>	
8047 Janitorial Services					
8114 General Janitorial	12,676.70	12,785.00	-108.30	-0.85 %	
<b>Total 8047 Janitorial Services</b>	<b>12,676.70</b>	<b>12,785.00</b>	<b>-108.30</b>	<b>-0.85 %</b>	

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## Statement of Activity Comparison

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	TOTAL			
	JAN 1 - NOV 7, 2023	JAN 1 - NOV 7, 2022 (PY)	CHANGE	% CHANGE
8048 Utilities				
8115 Electric	26,708.02	35,653.29	-8,945.27	-25.09 %
8116 Heating Oil	20,627.19	19,427.49	1,199.70	6.18 %
8117 Water	277.44	277.44	0.00	0.00 %
<b>Total 8048 Utilities</b>	<b>47,612.65</b>	<b>55,358.22</b>	<b>-7,745.57</b>	<b>-13.99 %</b>
8049 Supplies	70.41		70.41	
8125 Technology	2,285.60	3,161.93	-876.33	-27.72 %
8126 Office Supplies	1,326.04	1,739.05	-413.01	-23.75 %
8127 Operating	5,565.61	7,986.45	-2,420.84	-30.31 %
<b>Total 8049 Supplies</b>	<b>9,247.66</b>	<b>12,887.43</b>	<b>-3,639.77</b>	<b>-28.24 %</b>
8053 Advertising/Marketing	4,933.85	4,805.74	128.11	2.67 %
8056 Travel	4,002.24		4,002.24	
8142 Meals	496.87	40.25	456.62	1,134.46 %
8143 Travel	3,872.00	1,551.96	2,320.04	149.49 %
<b>Total 8056 Travel</b>	<b>8,371.11</b>	<b>1,592.21</b>	<b>6,778.90</b>	<b>425.75 %</b>
8058 Public Programs	1,978.62	563.02	1,415.60	251.43 %
8059 Contingency		1,815.79	-1,815.79	-100.00 %
8103 Personnel Expenses		2,000.00	-2,000.00	-100.00 %
8104 Salaries & Wages	282,455.54	297,490.80	-15,035.26	-5.05 %
8106 FICA Payroll Tax	25,729.76	27,184.91	-1,455.15	-5.35 %
8107 403(b) - Employer	10,913.91	11,850.34	-936.43	-7.90 %
8108 Health Insurance	84,418.56	91,415.00	-6,996.44	-7.65 %
<b>Total 8103 Personnel Expenses</b>	<b>403,517.77</b>	<b>429,941.05</b>	<b>-26,423.28</b>	<b>-6.15 %</b>
8110 Professional Fees				
8045 Accounting	15,800.00	14,000.00	1,800.00	12.86 %
8046 Consulting		400.00	-400.00	-100.00 %
<b>Total 8110 Professional Fees</b>	<b>15,800.00</b>	<b>14,400.00</b>	<b>1,400.00</b>	<b>9.72 %</b>
8113 Vehicle Expense	1,664.42	489.46	1,174.96	240.05 %
8118 Telephone				
8119 Fax		39.50	-39.50	-100.00 %
8120 Internet	2,146.20	2,399.48	-253.28	-10.56 %
8121 Local Service	2,841.30	3,043.12	-201.82	-6.63 %
8122 Long Distance	0.00	6.61	-6.61	-100.00 %
Cell Phone	1,101.23	885.25	215.98	24.40 %
<b>Total 8118 Telephone</b>	<b>6,088.73</b>	<b>6,373.96</b>	<b>-285.23</b>	<b>-4.47 %</b>
8123 Postage and Delivery	1,004.91	1,164.25	-159.34	-13.69 %
8130 Dues and Subscriptions	11,516.86	9,515.95	2,000.91	21.03 %
8131 Printing and Reproduction	4,342.88	3,628.03	714.85	19.70 %

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## Statement of Activity Comparison

January 1 - November 7, 2023

	TOTAL			
	JAN 1 - NOV 7, 2023	JAN 1 - NOV 7, 2022 (PY)	CHANGE	% CHANGE
8134 Rent				
8055 Building Lease	10.00	10.00	0.00	0.00 %
8056.1 Storage Rent	1,200.00	1,200.00	0.00	0.00 %
<b>Total 8134 Rent</b>	<b>1,210.00</b>	<b>1,210.00</b>	<b>0.00</b>	<b>0.00 %</b>
8138 Credit Card Fees	1,396.51	2,969.78	-1,573.27	-52.98 %
QuickBooks Payments Fees	150.61	140.48	10.13	7.21 %
Square Fees	2,831.70	2,809.87	21.83	0.78 %
<b>Total 8138 Credit Card Fees</b>	<b>4,378.82</b>	<b>5,920.13</b>	<b>-1,541.31</b>	<b>-26.04 %</b>
8139 Bank Service Charges	142.00	155.00	-13.00	-8.39 %
8144 Training & Education	6,874.85		6,874.85	
8145 Licenses and Permits	35.00	340.00	-305.00	-89.71 %
8148 Contributions				
8057 In-Kind Expenses	9,646.00	13,184.25	-3,538.25	-26.84 %
<b>Total 8148 Contributions</b>	<b>9,646.00</b>	<b>13,184.25</b>	<b>-3,538.25</b>	<b>-26.84 %</b>
9002 Freight and Shipping Costs	2,854.35	2,899.67	-45.32	-1.56 %
Bad Debts	101.25		101.25	
Exhibits				
8051 Permanent Exhibits	213.47	1,423.47	-1,210.00	-85.00 %
8052 Temporary Exhibits	2,969.66	5,097.21	-2,127.55	-41.74 %
<b>Total Exhibits</b>	<b>3,183.13</b>	<b>6,520.68</b>	<b>-3,337.55</b>	<b>-51.18 %</b>
<b>Total Expenditures</b>	<b>\$612,516.50</b>	<b>\$655,568.83</b>	<b>\$ -43,052.33</b>	<b>-6.57 %</b>
NET OPERATING REVENUE	<b>\$168,020.77</b>	<b>\$94,364.46</b>	<b>\$73,656.31</b>	<b>78.06 %</b>
Other Expenditures				
Reconciliation Discrepancies-1		0.00	0.00	
<b>Total Other Expenditures</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>0.00%</b>
NET OTHER REVENUE	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>0.00%</b>
NET REVENUE	<b>\$168,020.77</b>	<b>\$94,364.46</b>	<b>\$73,656.31</b>	<b>78.06 %</b>

# VALDEZ MUSEUM & HISTORICAL ARCHIVE ASSOCIATION, IN

## Statement of Financial Position Comparison

As of November 7, 2023

	TOTAL			
	AS OF NOV 7, 2023	AS OF NOV 7, 2022 (PY)	CHANGE	% CHANGE
<b>ASSETS</b>				
Current Assets				
Bank Accounts				
1003 WF Merchant Services Account	18,558.94	34,127.91	-15,568.97	-45.62 %
1021 CD 61215021 -Phyllis Irish	68,901.50	68,729.68	171.82	0.25 %
1022 10950 Cash in Drawer	793.87	793.87	0.00	0.00 %
1024 1st National Savings	42,685.56	42,648.44	37.12	0.09 %
1025 1st National Operating	330,759.24	236,288.32	94,470.92	39.98 %
1026 1st National Gaming	4,715.03	199.03	4,516.00	2,269.00 %
<b>Total Bank Accounts</b>	<b>\$466,414.14</b>	<b>\$382,787.25</b>	<b>\$83,626.89</b>	<b>21.85 %</b>
Accounts Receivable				
102 Accounts Receivable (AR)	1,736.25	5,281.25	-3,545.00	-67.12 %
1501 Accounts Receivable	-101.25	0.00	-101.25	
<b>Total Accounts Receivable</b>	<b>\$1,635.00</b>	<b>\$5,281.25</b>	<b>\$ -3,646.25</b>	<b>-69.04 %</b>
Other Current Assets				
1017 Undeposited Funds	17,595.97	2,909.07	14,686.90	504.87 %
1502 Museum Endowment Fund	1,244,821.00	1,131,740.00	113,081.00	9.99 %
2002 1120 Inventory Asset	19,637.42	19,637.42	0.00	0.00 %
2501 Prepaid Insurance	0.00	0.00	0.00	
8132 Cash Reserves	600.00	600.00	0.00	0.00 %
Cash on Hand				
1013 Cash for Drawers	0.00	0.00	0.00	
1016 Petty Cash	9.31	9.31	0.00	0.00 %
<b>Total Cash on Hand</b>	<b>9.31</b>	<b>9.31</b>	<b>0.00</b>	<b>0.00 %</b>
Uncategorized Asset	0.00	0.00	0.00	
<b>Total Other Current Assets</b>	<b>\$1,282,663.70</b>	<b>\$1,154,895.80</b>	<b>\$127,767.90</b>	<b>11.06 %</b>
<b>Total Current Assets</b>	<b>\$1,750,712.84</b>	<b>\$1,542,964.30</b>	<b>\$207,748.54</b>	<b>13.46 %</b>
Fixed Assets				
4000 Construction in Progress	74,227.00	74,227.00	0.00	0.00 %
4001 Fixed Assets	52,133.80	52,133.80	0.00	0.00 %
4001.1 Office Equipment	127,839.64	127,839.64	0.00	0.00 %
4003 Accumulated Depreciation-Assets	-127,839.64	-127,350.55	-489.09	-0.38 %
4004 Accumulated Depreciation Shelter	-18,223.41	-17,316.02	-907.39	-5.24 %
4005 Accumulated Deprec - Vehic/Othe	-32,383.80	-28,433.80	-3,950.00	-13.89 %
<b>Total 4001 Fixed Assets</b>	<b>1,526.59</b>	<b>6,873.07</b>	<b>-5,346.48</b>	<b>-77.79 %</b>
4002 Lifeboat Shelter Asset	22,684.64	22,684.64	0.00	0.00 %
<b>Total Fixed Assets</b>	<b>\$98,438.23</b>	<b>\$103,784.71</b>	<b>\$ -5,346.48</b>	<b>-5.15 %</b>

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## Statement of Financial Position Comparison

As of November 7, 2023

	TOTAL			
	AS OF NOV 7, 2023	AS OF NOV 7, 2022 (PY)	CHANGE	% CHANGE
Other Assets				
Merchandise Inventory	1,283.09	1,283.09	0.00	0.00 %
<b>Total Other Assets</b>	<b>\$1,283.09</b>	<b>\$1,283.09</b>	<b>\$0.00</b>	<b>0.00 %</b>
<b>TOTAL ASSETS</b>	<b>\$1,850,434.16</b>	<b>\$1,648,032.10</b>	<b>\$202,402.06</b>	<b>12.28 %</b>
<b>LIABILITIES AND EQUITY</b>				
Liabilities				
Current Liabilities				
Accounts Payable				
5501 2000 Accounts Payable	-18.85	-18.85	0.00	0.00 %
Raffle Proceeds Payable	1,267.10	8,419.13	-7,152.03	-84.95 %
<b>Total 5501 2000 Accounts Payable</b>	<b>1,248.25</b>	<b>8,400.28</b>	<b>-7,152.03</b>	<b>-85.14 %</b>
<b>Total Accounts Payable</b>	<b>\$1,248.25</b>	<b>\$8,400.28</b>	<b>\$ -7,152.03</b>	<b>-85.14 %</b>
Credit Cards				
5505 Bank of America Business Card	7,355.32	-902.90	8,258.22	914.63 %
<b>Total Credit Cards</b>	<b>\$7,355.32</b>	<b>\$ -902.90</b>	<b>\$8,258.22</b>	<b>914.63 %</b>
Other Current Liabilities				
25100 Employee Tips Payable	13.50	13.50	0.00	0.00 %
5503 Loss on Disposal of Assets	0.00	0.00	0.00	
5504 24700 Customer Deposits	34.00	34.00	0.00	0.00 %
6002 Leave Payable	20,400.20	23,924.25	-3,524.05	-14.73 %
6003 2100 Payroll Liabilities	-4,674.00	-4,674.00	0.00	0.00 %
403(b) Payable	-17,291.47	-22,656.71	5,365.24	23.68 %
6004 ESC Tax Payable	1,460.26	1,460.26	0.00	0.00 %
6005 Accrued Payroll	12,402.82	11,379.26	1,023.56	8.99 %
6006 Federal Withholding Payable	-1,196.04	-1,196.04	0.00	0.00 %
6007 Health Insurance Payable	-56,136.84	-56,136.84	0.00	0.00 %
6008 FICA Payable	-170.55	-170.55	0.00	0.00 %
<b>Total 6003 2100 Payroll Liabilities</b>	<b>-65,605.82</b>	<b>-71,994.62</b>	<b>6,388.80</b>	<b>8.87 %</b>
6601 Deferred Revenue	24,114.00	24,114.00	0.00	0.00 %
Direct Deposit Payable	0.00	0.00	0.00	
Payroll Liabilities				
403(b) Employee	16,717.25	21,297.25	-4,580.00	-21.51 %
AK Unemployment Tax	2,377.29	550.07	1,827.22	332.18 %
Federal Taxes (941/944)	2,678.04	3,023.81	-345.77	-11.43 %
Health Insurance	58,007.42	58,007.42	0.00	0.00 %
Health Insurance-Employee	477.42	477.42	0.00	0.00 %
<b>Total Payroll Liabilities</b>	<b>80,257.42</b>	<b>83,355.97</b>	<b>-3,098.55</b>	<b>-3.72 %</b>
<b>Total Other Current Liabilities</b>	<b>\$59,213.30</b>	<b>\$59,447.10</b>	<b>\$ -233.80</b>	<b>-0.39 %</b>
<b>Total Current Liabilities</b>	<b>\$67,816.87</b>	<b>\$66,944.48</b>	<b>\$872.39</b>	<b>1.30 %</b>
<b>Total Liabilities</b>	<b>\$67,816.87</b>	<b>\$66,944.48</b>	<b>\$872.39</b>	<b>1.30 %</b>

# VALDEZ MUSEUM & HISTORICAL ARCHIVE ASSOCIATION, IN

## Statement of Financial Position Comparison

As of November 7, 2023

	TOTAL			
	AS OF NOV 7, 2023	AS OF NOV 7, 2022 (PY)	CHANGE	% CHANGE
Equity				
3000 Opening Bal Equity	11,429.62	11,429.62	0.00	0.00 %
7502 3900 Retained Earnings	266,709.72	251,917.36	14,792.36	5.87 %
7503 Museum Endowment Fund Equity	1,244,821.00	1,131,740.00	113,081.00	9.99 %
8079 Contributed Capital	91,636.18	91,636.18	0.00	0.00 %
Net Revenue	168,020.77	94,364.46	73,656.31	78.06 %
<b>Total Equity</b>	<b>\$1,782,617.29</b>	<b>\$1,581,087.62</b>	<b>\$201,529.67</b>	<b>12.75 %</b>
<b>TOTAL LIABILITIES AND EQUITY</b>	<b>\$1,850,434.16</b>	<b>\$1,648,032.10</b>	<b>\$202,402.06</b>	<b>12.28 %</b>

# VALDEZ MUSEUM & HISTORICAL ARCHIVE ASSOCIATION, IN

## Budget vs. Actuals: FY-2023 - FY23 P&L

January - December 2023

	TOTAL					
	ACTUAL	BUDGET	OVER BUDGET	REMAINING	% OF BUDGET	% REMAINING
Revenue						
4200 Grants						
8006 State of Alaska		5,000.00	-5,000.00	5,000.00		100.00 %
8032 4110 City of Valdez	535,000.00	535,000.00	0.00	0.00	100.00 %	0.00 %
8033 Foundation	5,117.69	3,500.00	1,617.69	-1,617.69	146.22 %	-46.22 %
<b>Total 4200 Grants</b>	<b>540,117.69</b>	<b>543,500.00</b>	<b>-3,382.31</b>	<b>3,382.31</b>	<b>99.38 %</b>	<b>0.62 %</b>
8003 Fund Development						
4030 Donations Income						
8002 Unrestricted	1,568.17	6,750.00	-5,181.83	5,181.83	23.23 %	76.77 %
8062 6145 In-Kind Income	9,646.00	13,250.00	-3,604.00	3,604.00	72.80 %	27.20 %
<b>Total 4030 Donations Income</b>	<b>11,214.17</b>	<b>20,000.00</b>	<b>-8,785.83</b>	<b>8,785.83</b>	<b>56.07 %</b>	<b>43.93 %</b>
8004 Corporate Sponsorship	8,350.00	10,000.00	-1,650.00	1,650.00	83.50 %	16.50 %
8021 Annual Appeal	4,125.00	4,200.00	-75.00	75.00	98.21 %	1.79 %
8022 Raffle	2,000.00	4,000.00	-2,000.00	2,000.00	50.00 %	50.00 %
8060 Roadhouse Dinner	23,890.00	20,000.00	3,890.00	-3,890.00	119.45 %	-19.45 %
8061 Membership	7,370.00	12,500.00	-5,130.00	5,130.00	58.96 %	41.04 %
8152 Fundraising						
8023 Designated	25.00		25.00	-25.00		
<b>Total 8152 Fundraising</b>	<b>25.00</b>		<b>25.00</b>	<b>-25.00</b>		
<b>Total 8003 Fund Development</b>	<b>56,974.17</b>	<b>70,700.00</b>	<b>-13,725.83</b>	<b>13,725.83</b>	<b>80.59 %</b>	<b>19.41 %</b>
8011 Freight paid by customer	2,049.10	3,000.00	-950.90	950.90	68.30 %	31.70 %
8024 Earned Revenue						
4110 Shipping and Delivery Income	13.00	75.00	-62.00	62.00	17.33 %	82.67 %
4120 Museum Fees						
80011 Presenter & Guide Income	19,845.00	15,000.00	4,845.00	-4,845.00	132.30 %	-32.30 %
8009 Admission Fees - Tour/Bulk	46,186.00	51,000.00	-4,814.00	4,814.00	90.56 %	9.44 %
8010 Archival Fees	1,960.00	1,000.00	960.00	-960.00	196.00 %	-96.00 %
8026 Admissions - General	89,361.00	65,250.00	24,111.00	-24,111.00	136.95 %	-36.95 %
8159 Space Rental	2,000.00	1,500.00	500.00	-500.00	133.33 %	-33.33 %
<b>Total 4120 Museum Fees</b>	<b>159,352.00</b>	<b>133,750.00</b>	<b>25,602.00</b>	<b>-25,602.00</b>	<b>119.14 %</b>	<b>-19.14 %</b>
48600 Service Sales						
486001 Shipping	74.05		74.05	-74.05		
Memberships	180.00		180.00	-180.00		
Services	240.35		240.35	-240.35		
<b>Total 48600 Service Sales</b>	<b>494.40</b>		<b>494.40</b>	<b>-494.40</b>		
8025 Program Fees	39.00		39.00	-39.00		
8025.1 Enrollment Fees	780.00	1,000.00	-220.00	220.00	78.00 %	22.00 %
<b>Total 8025 Program Fees</b>	<b>819.00</b>	<b>1,000.00</b>	<b>-181.00</b>	<b>181.00</b>	<b>81.90 %</b>	<b>18.10 %</b>
8027 Store Sales						
8012 Cards	61.79	350.00	-288.21	288.21	17.65 %	82.35 %
8013 Books	5,715.84	7,710.53	-1,994.69	1,994.69	74.13 %	25.87 %
8014 Childrens Books	1,113.46	2,750.00	-1,636.54	1,636.54	40.49 %	59.51 %

# VALDEZ MUSEUM & HISTORICAL ARCHIVE ASSOCIATION, IN

## Budget vs. Actuals: FY-2023 - FY23 P&L

January - December 2023

	TOTAL					
	ACTUAL	BUDGET	OVER BUDGET	REMAINING	% OF BUDGET	% REMAINING
8015 Gallery Sales	9,907.53	7,500.00	2,407.53	-2,407.53	132.10 %	-32.10 %
8017 Other Items	387.50	200.00	187.50	-187.50	193.75 %	-93.75 %
8029 Fundraising	450.00	1,750.00	-1,300.00	1,300.00	25.71 %	74.29 %
8063 Copies/Fax	27.50	1.00	26.50	-26.50	2,750.00 %	-2,650.00 %
8064 Galley Sales	0.00		0.00	0.00		
8164 Miscellaneous	1,003.00	1,500.00	-497.00	497.00	66.87 %	33.13 %
8165 Audio/Video	1,279.30	2,000.00	-720.70	720.70	63.97 %	36.04 %
8166 Post Cards	280.25	350.00	-69.75	69.75	80.07 %	19.93 %
8167 Plush/Puppets	2,826.98	4,000.00	-1,173.02	1,173.02	70.67 %	29.33 %
Art	350.00	250.00	100.00	-100.00	140.00 %	-40.00 %
Art Supplies	207.00	750.00	-543.00	543.00	27.60 %	72.40 %
Body & Bath Products	1,454.50	2,250.00	-795.50	795.50	64.64 %	35.36 %
Bookmark		50.00	-50.00	50.00		100.00 %
Candy	1,111.95	2,250.00	-1,138.05	1,138.05	49.42 %	50.58 %
Childrens Toys	2,741.05	3,500.00	-758.95	758.95	78.32 %	21.68 %
Clothing	568.90	2,000.00	-1,431.10	1,431.10	28.45 %	71.56 %
Discount Income	-161.44	-750.00	588.56	-588.56	21.53 %	78.47 %
Dog Toys& Treats	62.00	250.00	-188.00	188.00	24.80 %	75.20 %
Dolls	20.00	75.00	-55.00	55.00	26.67 %	73.33 %
Food	1,603.00	2,500.00	-897.00	897.00	64.12 %	35.88 %
Gold Vials		200.00	-200.00	200.00		100.00 %
Jewelry	4,333.50	7,500.00	-3,166.50	3,166.50	57.78 %	42.22 %
Key Chain	91.50	375.00	-283.50	283.50	24.40 %	75.60 %
Kitchen Items	1,470.00	3,000.00	-1,530.00	1,530.00	49.00 %	51.00 %
Towel	168.00		168.00	-168.00		
<b>Total Kitchen Items</b>	<b>1,638.00</b>	<b>3,000.00</b>	<b>-1,362.00</b>	<b>1,362.00</b>	<b>54.60 %</b>	<b>45.40 %</b>
Magnet	1,222.00	750.00	472.00	-472.00	162.93 %	-62.93 %
Maps	30.00	75.00	-45.00	45.00	40.00 %	60.00 %
Moosey Chews	264.00	375.00	-111.00	111.00	70.40 %	29.60 %
Mugs	252.00	75.00	177.00	-177.00	336.00 %	-236.00 %
Ornament	826.00	1,250.00	-424.00	424.00	66.08 %	33.92 %
Playing cards	366.00	300.00	66.00	-66.00	122.00 %	-22.00 %
Plush	100.00	300.00	-200.00	200.00	33.33 %	66.67 %
Print		75.00	-75.00	75.00		100.00 %
Sales of Product Income	919.91	1,250.00	-330.09	330.09	73.59 %	26.41 %
Scarves		75.00	-75.00	75.00		100.00 %
Seeds	360.00	500.00	-140.00	140.00	72.00 %	28.00 %
Stickers	548.50	1,000.00	-451.50	451.50	54.85 %	45.15 %
Suncatcher		1,000.00	-1,000.00	1,000.00		100.00 %
Tote Bag	120.00	120.00	0.00	0.00	100.00 %	0.00 %
Ulu	813.00	1,000.00	-187.00	187.00	81.30 %	18.70 %
Umbrella	20.00	100.00	-80.00	80.00	20.00 %	80.00 %
Zipper Pulls	1,232.00	1,500.00	-268.00	268.00	82.13 %	17.87 %

# VALDEZ MUSEUM & HISTORICAL ARCHIVE ASSOCIATION, IN

## Budget vs. Actuals: FY-2023 - FY23 P&L

January - December 2023

	TOTAL					
	ACTUAL	BUDGET	OVER BUDGET	REMAINING	% OF BUDGET	% REMAINING
<b>Total 8027 Store Sales</b>	<b>44,146.52</b>	<b>62,056.53</b>	<b>-17,910.01</b>	<b>17,910.01</b>	<b>71.14 %</b>	<b>28.86 %</b>
<b>Total 8024 Earned Revenue</b>	<b>204,824.92</b>	<b>196,881.53</b>	<b>7,943.39</b>	<b>-7,943.39</b>	<b>104.03 %</b>	<b>-4.03 %</b>
8501 7015 Interest Income	198.32	300.00	-101.68	101.68	66.11 %	33.89 %
<b>Total Revenue</b>	<b>\$804,164.20</b>	<b>\$814,381.53</b>	<b>\$ -10,217.33</b>	<b>\$10,217.33</b>	<b>98.75 %</b>	<b>1.25 %</b>
Cost of Goods Sold						
8101 Cost of Goods Sold	16,973.81	25,000.00	-8,026.19	8,026.19	67.90 %	32.10 %
8102 Gallery Commission	6,653.12	5,000.00	1,653.12	-1,653.12	133.06 %	-33.06 %
<b>Total Cost of Goods Sold</b>	<b>\$23,626.93</b>	<b>\$30,000.00</b>	<b>\$ -6,373.07</b>	<b>\$6,373.07</b>	<b>78.76 %</b>	<b>21.24 %</b>
<b>GROSS PROFIT</b>	<b>\$780,537.27</b>	<b>\$784,381.53</b>	<b>\$ -3,844.26</b>	<b>\$3,844.26</b>	<b>99.51 %</b>	<b>0.49 %</b>
Expenditures						
6185 Insurance						
8137 Liability Insurance	32,572.00	33,500.00	-928.00	928.00	97.23 %	2.77 %
<b>Total 6185 Insurance</b>	<b>32,572.00</b>	<b>33,500.00</b>	<b>-928.00</b>	<b>928.00</b>	<b>97.23 %</b>	<b>2.77 %</b>
8036 Fundraising Expenses	10,255.89	13,000.00	-2,744.11	2,744.11	78.89 %	21.11 %
8036.1 Membership	1,341.59	2,500.00	-1,158.41	1,158.41	53.66 %	46.34 %
8037 IT Services	9,974.70	15,250.00	-5,275.30	5,275.30	65.41 %	34.59 %
8039 Education	743.27	1,500.00	-756.73	756.73	49.55 %	50.45 %
8040 Collections						
8042 Collections Supplies	421.49	1,500.00	-1,078.51	1,078.51	28.10 %	71.90 %
8043 Acquisitions	26.00	150.00	-124.00	124.00	17.33 %	82.67 %
<b>Total 8040 Collections</b>	<b>447.49</b>	<b>1,650.00</b>	<b>-1,202.51</b>	<b>1,202.51</b>	<b>27.12 %</b>	<b>72.88 %</b>
8047 Janitorial Services						
8114 General Janitorial	12,676.70	15,250.00	-2,573.30	2,573.30	83.13 %	16.87 %
<b>Total 8047 Janitorial Services</b>	<b>12,676.70</b>	<b>15,250.00</b>	<b>-2,573.30</b>	<b>2,573.30</b>	<b>83.13 %</b>	<b>16.87 %</b>
8048 Utilities						
8115 Electric	26,708.02	41,500.00	-14,791.98	14,791.98	64.36 %	35.64 %
8116 Heating Oil	20,627.19	23,200.00	-2,572.81	2,572.81	88.91 %	11.09 %
8117 Water	277.44	280.00	-2.56	2.56	99.09 %	0.91 %
<b>Total 8048 Utilities</b>	<b>47,612.65</b>	<b>64,980.00</b>	<b>-17,367.35</b>	<b>17,367.35</b>	<b>73.27 %</b>	<b>26.73 %</b>
8049 Supplies	70.41		70.41	-70.41		
8125 Technology	2,285.60	4,000.00	-1,714.40	1,714.40	57.14 %	42.86 %
8126 Office Supplies	1,326.04	2,250.00	-923.96	923.96	58.94 %	41.06 %
8127 Operating	5,565.61	8,500.00	-2,934.39	2,934.39	65.48 %	34.52 %
<b>Total 8049 Supplies</b>	<b>9,247.66</b>	<b>14,750.00</b>	<b>-5,502.34</b>	<b>5,502.34</b>	<b>62.70 %</b>	<b>37.30 %</b>
8053 Advertising/Marketing	4,933.85	8,000.00	-3,066.15	3,066.15	61.67 %	38.33 %
8056 Travel	4,002.24		4,002.24	-4,002.24		
8142 Meals	496.87	1,500.00	-1,003.13	1,003.13	33.12 %	66.88 %
8143 Travel	3,872.00	10,000.00	-6,128.00	6,128.00	38.72 %	61.28 %
<b>Total 8056 Travel</b>	<b>8,371.11</b>	<b>11,500.00</b>	<b>-3,128.89</b>	<b>3,128.89</b>	<b>72.79 %</b>	<b>27.21 %</b>
8058 Public Programs	1,978.62	3,000.00	-1,021.38	1,021.38	65.95 %	34.05 %
8059 Contingency		841.67	-841.67	841.67		100.00 %

# VALDEZ MUSEUM & HISTORICAL ARCHIVE ASSOCIATION, IN

## Budget vs. Actuals: FY-2023 - FY23 P&L

January - December 2023

	TOTAL					
	ACTUAL	BUDGET	OVER BUDGET	REMAINING	% OF BUDGET	% REMAINING
8103 Personnel Expenses						
8104 Salaries & Wages	282,455.54	348,022.79	-65,567.25	65,567.25	81.16 %	18.84 %
8105 ESC Payroll Tax		3,828.25	-3,828.25	3,828.25		100.00 %
8106 FICA Payroll Tax	25,729.76	32,888.15	-7,158.39	7,158.39	78.23 %	21.77 %
8107 403(b) - Employer	10,913.91	13,307.87	-2,393.96	2,393.96	82.01 %	17.99 %
8108 Health Insurance	84,418.56	112,852.80	-28,434.24	28,434.24	74.80 %	25.20 %
<b>Total 8103 Personnel Expenses</b>	<b>403,517.77</b>	<b>510,899.86</b>	<b>-107,382.09</b>	<b>107,382.09</b>	<b>78.98 %</b>	<b>21.02 %</b>
8110 Professional Fees						
8045 Accounting	15,800.00	18,000.00	-2,200.00	2,200.00	87.78 %	12.22 %
8046 Consulting		400.00	-400.00	400.00		100.00 %
<b>Total 8110 Professional Fees</b>	<b>15,800.00</b>	<b>18,400.00</b>	<b>-2,600.00</b>	<b>2,600.00</b>	<b>85.87 %</b>	<b>14.13 %</b>
8113 Vehicle Expense	1,664.42	2,500.00	-835.58	835.58	66.58 %	33.42 %
8118 Telephone						
8119 Fax		75.00	-75.00	75.00		100.00 %
8120 Internet	2,146.20	2,750.00	-603.80	603.80	78.04 %	21.96 %
8121 Local Service	2,841.30	3,500.00	-658.70	658.70	81.18 %	18.82 %
8122 Long Distance	0.00	150.00	-150.00	150.00	0.00 %	100.00 %
8124 Conference Line		50.00	-50.00	50.00		100.00 %
Cell Phone	1,101.23	1,200.00	-98.77	98.77	91.77 %	8.23 %
<b>Total 8118 Telephone</b>	<b>6,088.73</b>	<b>7,725.00</b>	<b>-1,636.27</b>	<b>1,636.27</b>	<b>78.82 %</b>	<b>21.18 %</b>
8123 Postage and Delivery	1,004.91	2,250.00	-1,245.09	1,245.09	44.66 %	55.34 %
8130 Dues and Subscriptions	11,516.86	11,500.00	16.86	-16.86	100.15 %	-0.15 %
8131 Printing and Reproduction	4,342.88	6,000.00	-1,657.12	1,657.12	72.38 %	27.62 %
8134 Rent						
8055 Building Lease	10.00	10.00	0.00	0.00	100.00 %	0.00 %
8056.1 Storage Rent	1,200.00	1,200.00	0.00	0.00	100.00 %	0.00 %
<b>Total 8134 Rent</b>	<b>1,210.00</b>	<b>1,210.00</b>	<b>0.00</b>	<b>0.00</b>	<b>100.00 %</b>	<b>0.00 %</b>
8138 Credit Card Fees	1,396.51	6,500.00	-5,103.49	5,103.49	21.48 %	78.52 %
QuickBooks Payments Fees	150.61		150.61	-150.61		
Square Fees	2,831.70		2,831.70	-2,831.70		
<b>Total 8138 Credit Card Fees</b>	<b>4,378.82</b>	<b>6,500.00</b>	<b>-2,121.18</b>	<b>2,121.18</b>	<b>67.37 %</b>	<b>32.63 %</b>
8139 Bank Service Charges	142.00	175.00	-33.00	33.00	81.14 %	18.86 %
8144 Training & Education	6,874.85	7,750.00	-875.15	875.15	88.71 %	11.29 %
8145 Licenses and Permits	35.00	750.00	-715.00	715.00	4.67 %	95.33 %
8148 Contributions	9,646.00	13,250.00	-3,604.00	3,604.00	72.80 %	27.20 %
9002 Freight and Shipping Costs	2,854.35	3,250.00	-395.65	395.65	87.83 %	12.17 %
Bad Debts	101.25		101.25	-101.25		
Exhibits						
8051 Permanent Exhibits	213.47	1,500.00	-1,286.53	1,286.53	14.23 %	85.77 %
8052 Temporary Exhibits	2,969.66	5,000.00	-2,030.34	2,030.34	59.39 %	40.61 %
<b>Total Exhibits</b>	<b>3,183.13</b>	<b>6,500.00</b>	<b>-3,316.87</b>	<b>3,316.87</b>	<b>48.97 %</b>	<b>51.03 %</b>
<b>Total Expenditures</b>	<b>\$612,516.50</b>	<b>\$784,381.53</b>	<b>\$ -171,865.03</b>	<b>\$171,865.03</b>	<b>78.09 %</b>	<b>21.91 %</b>

# VALDEZ MUSEUM & HISTORICAL ARCHIVE ASSOCIATION, IN

## Budget vs. Actuals: FY-2023 - FY23 P&L

January - December 2023

	TOTAL					
	ACTUAL	BUDGET	OVER BUDGET	REMAINING	% OF BUDGET	% REMAINING
NET OPERATING REVENUE	\$168,020.77	\$0.00	\$168,020.77	\$ -168,020.77	0.00%	0.00%
NET REVENUE	\$168,020.77	\$0.00	\$168,020.77	\$ -168,020.77	0.00%	0.00%

**Note**

Report Run Jan 1 - Dec 31, 2023

# VALDEZ MUSEUM & HISTORICAL ARCHIVE ASSOCIATION, IN

## A/P Aging Summary

As of October 31, 2023

	CURRENT	1 - 30	31 - 60	61 - 90	91 AND OVER	TOTAL
Audit Adjustment.1					0.00	\$0.00
City of Valdez- General	235.00					\$235.00
Dahlis_crafter	170.00					\$170.00
Diane Selanoff 1	243.75					\$243.75
Mythink Works	1.95					\$1.95
North Pacific Fuel	501.37				89.91	\$591.28
Other Vender					0.00	\$0.00
Rountree Candles / Lydia Rountree	18.85					\$18.85
Shrimp Whisperer		3.21				\$3.21
Todd Communications	281.71					\$281.71
Valdez Museum Store					0.00	\$0.00
Wells Fargo Bank					0.00	\$0.00
<b>TOTAL</b>	<b>\$1,452.63</b>	<b>\$3.21</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$89.91</b>	<b>\$1,545.75</b>

### Note

REPORT RAN OCT 31 2023

# VALDEZ MUSEUM & HISTORICAL ARCHIVE ASSOCIATION, IN

## A/R Aging Summary

As of October 31, 2023

	CURRENT	1 - 30	31 - 60	61 - 90	91 AND OVER	TOTAL
Alyeska Pipeline Service Co.				300.00	300.00	\$600.00
City of Valdez - Grant Income					0.00	\$0.00
Crowley Alaska Tankers, LLC			500.00			\$500.00
Margaret Holm					0.00	\$0.00
Mary Jo Evans / Valdez -Copper Basin Ins			500.00			\$500.00
Matt Orr					0.00	\$0.00
Other Customer					0.00	\$0.00
QuickBooks Customer					0.00	\$0.00
Steven Diaz					0.00	\$0.00
Wells Fargo					0.00	\$0.00
<b>TOTAL</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$1,000.00</b>	<b>\$300.00</b>	<b>\$300.00</b>	<b>\$1,600.00</b>

### Note

REPORT RAN OCT 31 2023